



WHAT TO EXPECT:

YOUR PATH FROM PURCHASE TO PRODUCTIVITY

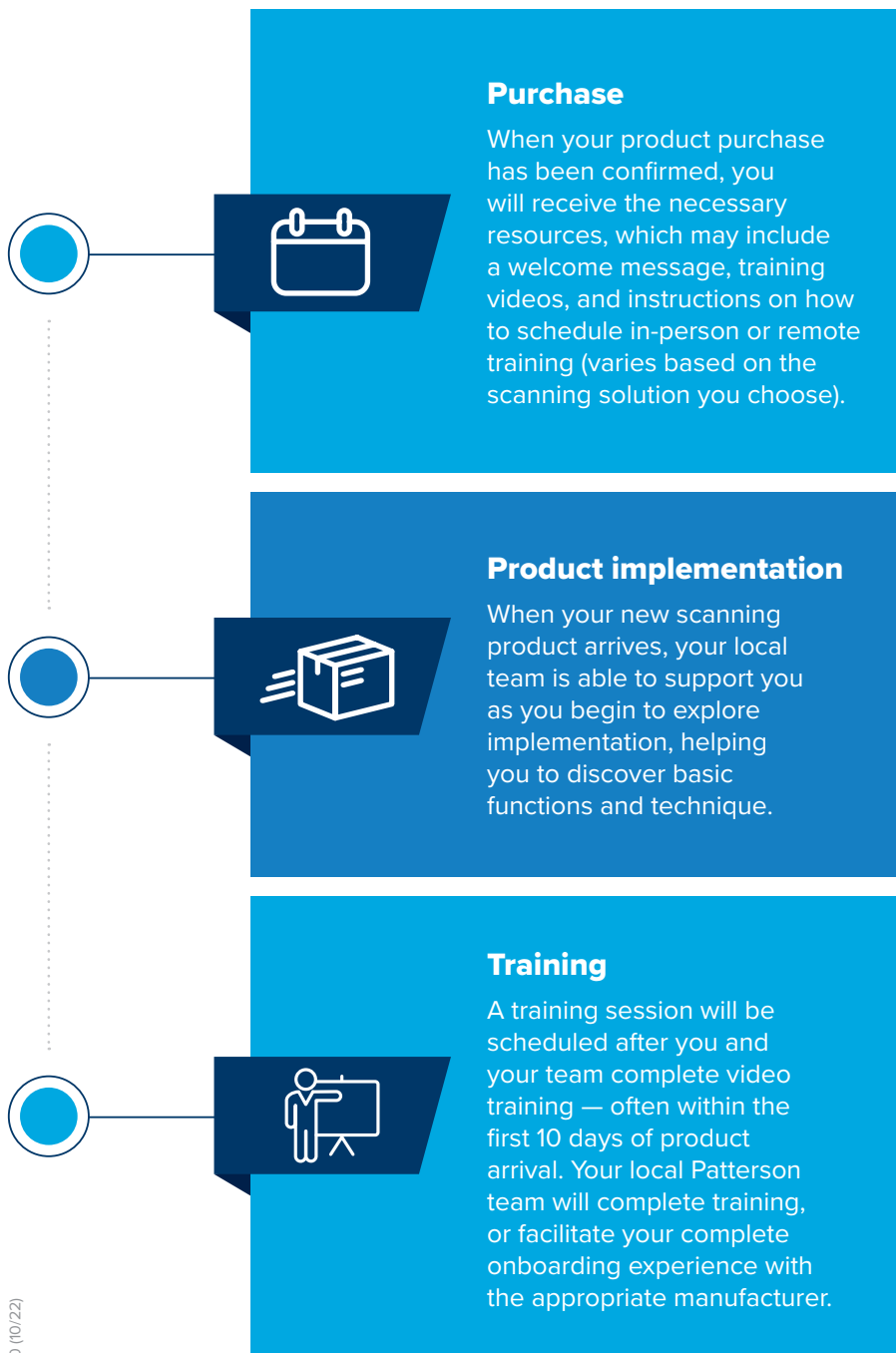
Move from curious to confident with our approach to immersive onboarding.

Whether you're considering single-visit dentistry, or a scanning solution for your practice, the general hurdles to effective use remain the same. As a doctor, you understand how important it is that each member of your practice team understands new equipment and technology, and can use it. And we realize that while taking time to absorb training is paramount, it's also an investment. So, over the years, we've built out an onboarding model that maximizes your training.

At Patterson, we sell a wide variety of scanning and milling solutions, so our onboarding efforts match the depth and intricacy that specific equipment presents. Here, you can walk through the typical process, moving forward.

SCANNING

While our digital scanning solutions generally require a shorter path to effective use, we provide high-touch training and service to ensure your team has the resources needed to use the new tool effectively.



WE'RE ON YOUR SIDE

At every stage of your purchasing journey, our local and remote support teams are ready and willing to walk through your questions and address your concerns. After installation and onboarding, we'll still be there – our teams are fully committed to not only seeing you understand and implement your new equipment, but also guiding you toward success years from now.

LOCAL EXPERTS

Whether you are opening a new practice, or are in the market for an equipment upgrade, it pays to have good people in your corner. That's why at Patterson, we've established a team of experts to guide your end-to-end experience, from interest to installation, with unmatched service and support:

- Territory Representatives
- Equipment Specialists
- CAD/CAM Specialists
- General Managers
- Technology Advisors
- Service Technicians
- Customer Service Representatives

PATTERSON TECHNOLOGY CENTER

The Patterson Technology Center (PTC) has one square foot for each of the 100,000 customers it serves. The entire team at the PTC, located in Effingham, Ill., is dedicated to helping you get the most from your dental technology.

- Industry's most knowledgeable, highly skilled support specialists
- Comprehensive contact center
- Ability to dispatch service technicians electronically

SINGLE-VISIT DENTISTRY

Our milling units net an incredible growth opportunity for any practice. Our onboarding plan includes a combination of self-guided and in-person training, mentoring, and opportunities for next-level learning at off-site events.



Installation

On installation day, our CAD/CAM specialist will work with the local support team to ensure your milling unit is properly installed. Because both your CAD/CAM specialist and service technician have a deep understanding of your equipment, they will ensure your installation is successfully completed.



Basic training

After installation, you will learn scanning, design, milling, finishing, and maintenance from your local Patterson team through intensive, intentional training. From self-guided and in-person training to mentoring, Patterson's experts will partner with you every step of the way.



Advanced training

Advanced training is available as an option when you begin to feel comfortable with basic functions and wish to broaden your scope of services. Learn to create bridges, abutments and more at training centers around the country. Your CAD/CAM specialist can help connect you to the best possible training option for you and your practice.

EXPLORE CAD/CAM SOLUTIONS AT
[PATTERSONDENTAL.COM/EQUIPMENT-TECHNOLOGY/CAD-CAM](https://pattersondental.com/equipment-technology/cad-cam)

